

## 2017 Winter Conference February 17-18, 2017



Wisconsin Cattlemen's Association 632 Grand Canyon Drive Madison, WI 53719

<<Name>> <<Address>> <<City>>, <<State>> <<Zip>>



### **2017 Winter Conference Schedule**

### Friday, February 17th

<i>Time</i> 9:00 AM	Session Registration Open Tradeshow Opens Begin your journey through the tradeshow with the passport incentive program. Silent Auction Opens Support a young beef producer to attend NCBA	Speaker
9:00 AM-10:15 AM	WCA Committee Meetings Policy Committee - Terry Quam, Chair	
11:00 AM	Welcome and President's Address	Jena Swanson
11:15 AM-11:45 AM	Livestock Transportation Navigating the laws and regulations for intrastate and interstate transportation.	Steve Denzer, Fox Valley Technical College
12:00 PM-12:30 PM	Lunch	
12:30 PM-1:30 PM	Wisconsin Legislative Update This session will cover the current Wisconsin legislative issues that could impact beef producers. Jordan is the WCA Legal Counsel.	Jordan K. Lamb, DeWitt, Ross and Stevens Law Firm
1:30 PM-2:15PM	Tradeshow Break Continue your journey through the tradeshow with the passport incentive program.	
2:15 PM-3:00 PM	Beef, Sustainability, and Sharing Your Beef Story The U.S. Beef industry has been challenged to share our beef story as consumers demand transparency in food production and animal production practices. With the average consumer multiple generations removed from the farm, it's time to regain consumer trust in beef and beef production at all stages of the supply chain.	Greg Schneider, Vice President of Supply Chain, Culvers Franchising System, Inc.
3:00 PM-3:30PM	Sustainability of a Vertically Integrated High Quality Beef Supply Chain Linz Heritage Angus is building a vertically integrated supply chain to provide high quality Angus beef to export to high-end steakhouses.	Glenn Davis, Linz Heritage Angus

<i>Time</i> 4:00 PM-4:45 PM	<i>Session</i> Wisconsin Beef Producer Panel- What are the challenges and opportunities in Wisconsin beef production? How are you sustainable? <i>The panel will feature a diverse set of producers from around the state of</i> <i>Wisconsin. These producers have found their niche and will address how they have</i> <i>remained sustainable.</i>	<i>Speaker</i> Lance Miller, Purina- Moderator
4:45 PM-5:30 PM	Tradeshow Break Continue your journey through the tradeshow with the passport incentive program.	
5:30 PM-6:30 PM	Beef and Brews Reception Back by popular demand! We have teamed up with Port Huron and WI Beef Council to offer pairing of beer and delicious WI Beef recipes. This will also be a time to network with fellow Wisconsin beef producers.	Port Huron Brewery
6:30 PM-8:00 PM	NCBA Update and Awards Recognition Update on NCBA by current president Craig Uden. Overview of YCC trip by Amy Radunz. Presentation of awards for Friend of Wisconsin Cattlemen's Association and Cattlemen of the Year.	Craig Uden, President NCBA

### Saturday, February 18th

<i>Time</i> 8:00 AM	Session Registration and Tradeshow Opens Wrap up your journey through the tradeshow passport incentive program today to be eligible for prizes Steak Trailer Committee Meetings	<i>Speaker</i> Austin Arndt
9:00 AM-10:30 AM	WI Cattlemen's Annual Membership Meeting	Jena Swanson
	WI Shorthorn Executive Board Meeting	
10:30 AM-11:30 AM	Tradeshow Break Wrap up your journey through the tradeshow passport incentive program today to be eligible for prizes.	
11:00 AM-1:00 PM	WI Junior Shorthorn Breeders Association Meeting	
11:30 AM-12:00 PM	Lunch	
12:00 PM-1:00 PM	Beef Industry Outlookby CattleFax	Marcus Brix, CattleFax Analyst
1:00 PM-1:45 PM	WI Catttlemen's Association Board Meeting	
1:00 PM-2:00 PM	WI Junior Angus Association Meeting	
1:00 PM-3:00 PM	WI Shorthorn Breeders Association Meeting	and the second
2:00 PM-4:00 PM	WI Angus Association Meeting	
5:00 PM-7:00 PM		and the second second

## **2017 Sponsor Opportunities**

The Wisconsin Cattlemen's Association (WCA) is the voice of the Wisconsin Cattle Producer. Through our legislative efforts in Madison, we continue to represent and protect the beef producer's best interests. Our beef industry promotion and consumer outreach allow educational and factual information to be delivered to retail locations and households which help increase beef demand. We also work with several youth organizations to develop and mentor youth to become future beef industry ambassadors. Our membership and Board of Directors work daily to keep beef demand strong in Wisconsin and the rest of the country.

Through your partnership with WCA, you are demonstrating your commitment to beef producers in Wisconsin, and that you also are invested in the future direction of the beef industry. The investment you provide with dues and sponsorships go directly back to the producers in forms of education, leadership development, and legislative efforts at the Capitol. The members of WCA are strongly encouraged to support our partner's participation by utilizing their products and services.

As a sponsor, your name will appear on all WCA activities for the entire year, including: Winter Conference, Farm Technology Days beef tent, Steak Trailer, Cattle Trails newsletter and WCA website recognition. Should any further sponsorship events or activities occur throughout the year WCA will contact your company to discuss any sponsorship involvement.

For more information on the WCA 2017 Winter Conference or becoming a WCA Sponsor, please contact:

Mackenzie Cash 608.728.3238 blscshorthorns@gmail.com

Amy Radunz 608.630.7683 aeradunz@gmail.com

The WCA Winter Conference and Trade Show is not limited to WCA Members.

Name:       Farm/Company:         Farm/Company:       Address:         Address:       Zip:         City:       State:         City:       State:         City:       Zip:         County:       E-mail:         Phone:       Membership #:         Phone:       County:         Membership #:       County:         Cow/Calf       Purebred         Feeder       Stocker         Dow/Calf       Purebred         Cow/Calf       Purebred         Distributional/Products       Socker         Distributional/Products       Socker         Distributional       Socker         Distributional       Socker         Distributional       Socker         Distributional       Socker         Distributional       Socker         Distributional       Socker	NCBA MEMBERSHIP CATEGORIES         Please select the option that best describes your primary operation         Cow/Calf Producer         -       11-100
The Wisconsin Cattlemen's Association (WCA) is proud to be the voice of Wisconsin's beef producing families. WCA is the trusted leader of Wisconsin's beef industry and works daily on behalf of its members by: Being the voice for all segments of Wisconsin's beef industry in the legislative, regulatory and industry arenas. Providing networking and educational opportunities amongst producers and industry professionals is used for the National Cattlemen's Beef Association to stay informed of national issues that will affect Wisconsin beef producers to be engaged and have a voice. Supporting youth in the beef industry by professionals is the attempt of the beef industry broken and industry professionals affiliates to allow a forum for all producers to be engaged and have a voice.	
JOIN WCCA TODAY: "By joining you will be showing your commitment to beef producers in Wisconsin by being invested in the future direction of our industry. Your membership support will go directly back to you in the form of education, leadership development and WCA's legislative efforts in Madison. I'm personally asking you to join me as a fellow WCA member to help protect the future of Wisconsin's beef industry." <i>Custin Chuft</i> Andt Farms, Inc. Wisconsin Cattlemen's Association President Fourth Generation Wisconsin Beef Producer Fourth Generation Wisconsin Beef Producer	



## 2017 Winter Conference Registration

Names as they should appear on nametags:

(1)       (2)       (3)       (4)		Wiscons WI Angu WI Shor Other: Other:	(check all that apply) in Cattlemen's Association us Association rthorn Association
Address: City:		Zip:	
Phone:		Zip	
		ovide your e-mail address so we can ke	ep you updated and informed.*
Friday Education Program Single		Non-Member 	Quantity
Couple			
Student	\$25	\$25	
Friday Banquet Reception			
Beef and Brew	\$35	\$35	
Saturday Lunch			
Lunch	\$25	\$25	
After February 1, 2017, please add L	ate Registration <b>H</b>	ee.	
Late Registration Fee			
Total Due (please make checks payable **Member rates applicable		· · · · · · · · · · · · · · · · · · ·	
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## Accomodations



Wilderness Hotel & Golf Resort 45 Hillman Road Wisconsin Dells, WI 800.867.9453

Remember to reserve your room by January 17, 2017 to receive Winter Conference group rate. Use Code: 582311

# Check out the NEW Wisconsin Cattlemen's Association website at www.wisconsincattlemen.com!

# Or Visit our Facebook Page-Wisconsin Cattlemen's Association

## **Board of Directors**

#### **Executive Committee**

Executive Committee					
Austin Arndt	Eric Johnson	JoDee George Nifong	e		
Pasi Presideni	President Elect	5	Treasurer		
608-751-8438	608-516-4125	608-302-9197	608-751-6473		
Directors at Large					
David Lee S	chneider Nat	haniel Moll	Dr. Bill Hilleman		
920-321-670	608	-434-8316	608-647-6229		
	Past President 608-751-8438 David Lee S	Austin ArndtEric JohnsonPast PresidentPresident Elect608-751-8438608-516-4125Directors at LaDavid Lee SchneiderNat	Austin ArndtEric JohnsonJoDee George NifongPast PresidentPresident ElectSecretary608-751-8438608-516-4125608-302-9197Directors at LargeDavid Lee SchneiderNathaniel Moll		

### **Ex-Officio Directors**

Jeff Swenson	Dan Schaefer
WI DATCP	UW Dept. of Animal Sciences
608-224-5082	608-263-4513

### **Affiliate Directors**

FarmFirst Dairy Cooperative	Green County Beef Producers	Rock County Beef Producers		
David Cooper	Dave Koning	Rob Vyvyan		
Iowa County Cattlemen's Association	Midwest Pinzgauer Association	Wisconsin Farm Bureau		
Greg Tonkin	Barry Page	Wayne Staidl		
North Central WI Cattlemen's Association	Richland County Beef Producers	World Beef Expo		
James Carlson	Claudia Berres	Cody Quam		
WI Shorthorn Breeders Association	Northern WI Beef Producers	WI Angus Association		
Mackenzie Cash	No Rep. At This Time	Justin Diefenbach		
UW River Falls Beef Management Team Adam Kramer				
Affiliate Organizations (Non-Voting)				
North American Normande Association	Midwest Buelingo Association	WI Beef Council		

	Midwest Dueninge Association	
WI Livestock Identification Consortium	Northwest WI Beef Producers	WI Hereford Association
Great Northern Texas Longhorn Association	WI Holstein Association	Grant County Cattleman
Indian Polled Hereford Association	WI Simmental Association	Valley Beef Association

North Central Highland Cattle Association

### Honorary, Non-Voting & Other

Ardel Quam WCA Staff Terry Quam Legislative Chair Jordan Lamb WCA Legal Counsel Kathy Miller Scholarship Chair