

CATTLE TRAILS

To promote the Wisconsin beef business through advocacy, leadership, and education.

September 2016



President's Path

Jena Swanson, WCA
President
Jenaswanson@yahoo.com

The Wisconsin Cattlemen's Association has been very busy this summer and early fall. For our organization, summer means a busy season filled with county fairs, events, and grilling ribeye sandwiches at the Steak Trailer.

The Farm Technology Days committee worked diligently this summer to host another successful Beef Tent event. We greatly appreciate the long hours and dedication they put into this event, and their commitment to the state's beef industry. In case you missed it, the event was held July 19-21 in Lake Geneva, Wisconsin. If you would like to participate or volunteer for next year's Beef Tent, please reach out to the committee chairmen, Cody Quam.

We also recently wrapped up the Wisconsin State Fair. Several members and their families participate and attend this event each year. This also marks one of our most important Steak Trailer events.

With the writing of this article, the World Beef Expo is just around the corner. The event will take place September 23-25 at Wisconsin State Fair Park. The Wisconsin Cattlemen's Association is a

sponsor of this event and will also be serving delicious ribeye sandwiches at the Steak Trailer. Make sure to attend this event and network with other members and industry professionals. Don't forget to stop by our tradeshow booth, where we'll be promoting our organization and sharing the value of becoming a Wisconsin Cattlemen's Association member.

Another event right around the corner is World Dairy Expo, which will be held October 4-8 at the Alliant Energy Center. Make sure to attend this event as well and visit the Steak Trailer and our tradeshow booth, where we'll share our message and the benefits of the Wisconsin Cattlemen's Association. With the writing of this article, we are still seeking members to work the tradeshow booth. If you are available, reach out to membership committee chairmen, David Lee Schneider.

Lastly, I'm proud to share that our new website was launched earlier this month.

The website features easier navigation, mobile optimization and a news feed from WCA and NCBA. Take some time to surf through the new website, and get familiar with the content. Utilize this as a tool in membership recruitment discussions. The URL stays the same as the previous website, www.wisconsincattlemen.com.

If you have any questions or want to get more involved with our events or activities, don't hesitate to reach out to the WCA office at info@wisconsincattlemen.com or 608-228-1457.



In This Issue

- President's Path
- Legislative Summary
- Comparing Weaning Methods
- Membership Update—WCA Needs New Members
- Steak Trailer Update
- Meet WI Cattleman—Wayne Staidl
- Just Fix It



Image of new Wisconsin Cattlemen's Association website

Legislative Summary

Jordan Lamb, DeWitt Ross & Stevens
jkl@dewittross.com

Successful management of governmental issues for the WCA relies on our comprehensive approach to specific challenges faced by Wisconsin farmers. Our approach for each issue is unique and is developed on a case-by-case basis. Succeeding often depends on a precise combination of legal analysis, statute or rule design, constituency involvement, political action, and media management.

Recent WCA Government Relations Efforts (2015-16 State Legislative Session):

- Implements of Husbandry Clarifications. During the 2015-16 legislative session, several improvements to the Implements of Husbandry (IOH) were enacted. This legislation clarified IOH issues related to towed and attached IOH; specified that IOH with rubber tracks can legally operate on a highway; and provided other technical changes that improve the application of the law to “agricultural commercial motor vehicles” (Ag CMVs).
- Extension of Fall Harvest Weight Limit Exemption. Last session, the legislature also extended the 15% seasonal weight limit increase for certain vehicles transporting agricultural crops from harvest to initial storage or harvest to initial processing. This year, the exemption begins on August 1st rather than on September 1st. This weight limit increase ends on December 31 of each calendar year.
- Regulation of High Capacity Wells. We continued to work with the State Legislature and our partners in other farm organizations on the development of a legislative response to the Supreme Court’s decision in Lake Beulah such that more certainty is provided to the approval and regulation of high capacity wells in Wisconsin last session. In addition, the Wisconsin Attorney General recently issued an opinion concluding that DNR’s authority to condition high capacity wells was limited by 2011 Wisconsin Act 21 – i.e., it was limited to the explicit language in the high capacity well permitting statute. As such, according to the Attorney General, the DNR is not authorized to impose monitoring well conditions as a part of a high capacity well permit that are not specifically authorized under the statute and is not authorized to consider cumulative impacts when evaluating a high capacity well permit application. The DNR has issued guidance implementing the Attorney General’s opinion with regard to high capacity well permit reviews and issuance. Link to DNR webpage on high capacity wells: <http://dnr.wi.gov/topic/wells/highcapacity.html> .
- Producer-Led Watershed Protection Grant Program. As a part of the 2015-17 biennial budget bill, the State Legislature created a new grant program at DATCP called the “Producer Led Watershed Protection Grant Program.” WCA worked with other Ag groups to secure the creation and funding of this program. The goal is to make water quality initiatives original from the farmers rather than the regulators. This

program provides an additional \$500,000 in funding over the biennium for water quality abatement activities. The new grant program is specifically for farmers within a watershed to design and lead their own water quality activities. Link to DATCP website: https://datcp.wi.gov/Pages/Programs_Services/ProducerLedProjects.aspx .

- Manure Piping – Local Authority Clarified. Senate Bill 390 / Assembly Bill 518, authored by Senator Jerry Petrowski (R-Marathon) and Representative James “Jimmy Boy” Edming (R-Glen Flora) specifies that local governments may authorize pipelines or hoses transmitting liquid manure to operate within or across a highway right-of-way. Under Wisconsin law, no person may excavate, fill, install a culvert in, or otherwise alter or disturb any highway without a permit from the authority maintaining the highway (i.e., a “driveway permit.”) Also under Wisconsin law, a utility permit, issued by the authority maintaining the highway, is required to construct and operate utility lines along, across, or within the limits of the highway. Act 231 requires the construction of subterranean pipelines or hoses OR above-ground pipelines or hoses transmitting liquid manure within or across a highway right-of-way to obtain either a utility permit or a driveway permit from the authority maintaining the highway, depending on the circumstances. Link to [2015 Wisconsin Act 231](#).

Looking Ahead to 2017-18 State Legislative Session:

The next legislative session for the Wisconsin State Legislature will begin in January 2017. The issues that we will track will develop as the session begins. Currently, the following issues are already of importance to WCA as we look ahead to the next session:

- Increased Funding for Local Roads – 2017-19 Budget Bill. Many Wisconsin agriculture groups have publicly expressed support for finding a way to increase funding for local roadways in the next Wisconsin biennial budget bill. The WCA supports looking for a long-term solution to transportation funding for the state and is working with our partners in the business community, commodity groups and other economic sectors to encourage the legislature to consider all of the options for increasing transportation funds – especially funds that go to support local and rural roads.
- Revisions to Nonpoint Source Pollution Standards – Karst Areas – NR 151. The Natural Resources Board has approved a Scope Statement to revise Wis. Admin. Code s. NR 151, Wisconsin’s nonpoint source pollution administrative code, and to incorporate by reference, those changes into Wis. Admin. Code s. NR 243, the concentrated animal feeding operation (CAFO) runoff rule. The Scope Statement, which is the first step in Wisconsin’s administrative rule process, states that the proposed revisions will “... establish agricultural nonpoint source performance standards targeted to abate nonpoint source pollution in areas of the state with shallow soils overlaying fractured bedrock (sensitive areas.)” The department states in the scope that it has determined that statewide nonpoint source performance standards “...have not proven sufficient to achieve ground-water or surface water standards in these [karst] areas.” Accordingly, the department plans to review recommenda-

tions regarding policies and practices for targeted areas that have been developed by work groups, stakeholders and federal, state and local agencies. The DNR will begin the process of developing a draft rule for the Board's review and consideration this fall and proposes to hold two public hearings in the spring of 2017 to gather input on this proposal.

- Gray Wolf Delisting. WCA continues to work with the NCBA to secure federal Congressional delisting of the gray wolf from the Endangered Species List for the State of Wisconsin. Once the gray wolf is delisted in Wisconsin, WCA will support the reinstatement of wolf management measures, including a managed wolf hunt, in the State of Wisconsin.



Comparing Weaning Methods

Bill Halfman, UW Extension Agriculture Agent, bill.halfman@ces.uwex.edu

Weaning and pre-conditioning of feeder calves has been promoted for many years to help prepare the calves for the feedlot and potentially add value. In recent years fence line weaning has been promoted as an option to potentially lower stress during the weaning process.

Recently a study was done to evaluate the effect of fence-line or drylot weaning on the health and performance of beef calves during weaning, receiving, and finishing by researchers at West Texas A & M and Kansas State Universities (Bailey, et al., 2016).

At weaning, 460 calves (average weaning age was 180 days, and average weaning weight was 500 pounds) were assigned 1 of 3 weaning methods:

- dry lot weaning + complete visual and auditory separation from dams
- pasture weaning + fence-line contact with dams
- pasture weaning + fence-line contact with dams + supplemental feed delivered in a bunk

All calves were individually weighed at the time of maternal separation and were given initial vaccinations against respiratory pathogens. In addition, all calves were treated for internal and external

parasites. Booster vaccinations were administered 14 days later. The ration for the drylot calves was formulated for a daily gain of approximately 2.25 pounds a day. The supplemented pasture weaned calves received approximately 40% of the ration the drylot calves did, in addition to the native pasture forage. At the end of the 28-day weaning period, all calves were shipped 4 hours to a feedlot.

At the end of the 28 day weaning period, the body weight of the drylot calves was greater than that of pasture weaning or pasture weaning plus supplement. This was expected since the ration for the drylot calves was formulated for higher gains. Providing supplement to pasture fed calves was intended to train the pasture-weaned calves to eat out of a bunk and was not intended to promote gains that were competitive with drylot calves.

Following the 28-day weaning period and the 4-hour haul to the feedlot, calves on all treatments began the receiving phase of the experiment. Calves were observed at the time of feeding during the first 6 days of the receiving period in an attempt to determine their desire to eat from a bunk. A greater proportion of the drylot calves than pasture weaned calves came to the bunk at the time of daily feed delivery during the first 5 days of receiving. By day 6 there was no difference between the groups on calves going to the bunk. Drylot calves had greater average daily gains than either of pasture weaning treatment calves over the first 60 days in the feedlot.

During the finishing phase, dry-matter intake of steers assigned to pasture was

not different from that of drylot or pasture plus supplement during finishing. Pasture weaned steers gained body weight at a greater rate and had greater feed efficiency during finishing than drylot steers or pasture plus supplement steers.

In this experiment, the health of drylot weaned calves was not different from that of pasture-weaned calves during the entire receiving and finishing time periods. There was a very small increase in sickness in the drylot calves during the weaning time period compared to the two pasture weaning treatments. It would be difficult to predict if that would hold true if this trial was replicated several times.

At slaughter, body weight was not different among treatments. Under the conditions of the experiment, the pasture weaned steers appeared to fully compensate for previous nutritional restriction during the finishing period. USDA yield grade, marbling score, percentage of carcasses grading USDA Choice or greater, did not differ among treatments.

Results from this trial showed that while there were some differences in calf performance during the weaning period, by slaughter time there were no differences in carcass size and quality between the weaning programs evaluated in the trial.

Source: E. A. Bailey, J. R. Jaeger, J. W. Waggoner, G. W. Preedy, L. A. Pacheco, and K. C. Olson. 2016. Effect of fence-line or drylot weaning on the health and performance of beef calves during weaning, receiving, and finishing. *Professional Animal Scientist*. 32:220–228; <http://dx.doi.org/10.15232/pas.2015-01456>



Wisconsin Cattlemen's Association Needs New Members

David Lee Schneider, WCA Membership Committee Chair,
davidleeschneider@yahoo.com

The mission of the Wisconsin Cattlemen's Association is to promote the Wisconsin beef business through advocacy, leadership, and education. So, what does this actually mean to you? By dissecting the sentence into 7 main definitions will lead us to a better understanding of the entire meaning.

Mission - a strongly felt aim, direction, ambition, or calling.

Association - a group of people organized for a joint purpose.

Promote - to further the progress of a cause, aim or direction and to actively support or encourage.

Beef Business - Includes all segments of the Beef industry including the Dairy Industry.

- (1) Seed stock or Purebred breeder including AI Bull Studs
- (2) Commercial producer
- (3) Stocker or Back grounding Operations
- (4) Cattle Feeder or Feedlots
- (5) Beef Packer or Abattoirs Facility
- (6) Retailers
- (7) Dairy Farms - Retiring Milk Cows, Calves, Steers, Bulls, and Heifers

Advocacy - public support for or recommendation of a particular cause or many policies

Leadership - the art of motivating individuals and groups of people to act towards achieving a common goal through willing and voluntary followership.

Education - the process of facilitating learning or a learning process, acquisition of knowledge, skills, values, beliefs, habits including storytelling and instruction.

So by putting it all together, the re-write long version of the same sentence has a detailed meaning.

The strongly felt aim, direction, ambition, or calling of the

group of people called Wisconsin Cattlemen's organized for a joint purpose to further the progress of our causes, aims, directions, and to actively support and encourage all Wisconsin beef business segments through public support and recommendations of our causes and policies by using the art of motivating individuals and groups of people to act towards achieving common goals through willing and voluntary followership via the process of facilitating learning or learning processes, acquisition of knowledge, skills, values, beliefs, habits including storytelling and instruction.

- A mission relies upon the feelings of people
- An association relies upon many individual people forming a group
- Promoting our causes relies upon a pushing force
- Beef businesses rely upon producers and the consumers and supporting industries
- Advocacy relies upon speaking up with a voice in a public manner
- Leadership relies upon followership
- Education relies upon learning

I recently gave a 2 hour presentation on the topic of leadership to a group of 20+ people of which most were managers of others. I had each person write on a piece of paper their own definition of leadership. Not ONE person had the word followership or followers in their definition. Leadership can be over rated as it is extremely dependent upon followership.

The Wisconsin Cattlemen's Association needs new members and new followers. An increase in membership will strengthen the volume of our united voices and our pushing force to support all 7 segments of the beef industry previously mentioned.

Visit your neighboring beef businesses and discuss with them the benefits and the many reasons why you are a member of the Wisconsin Cattlemen's Association. Ask them to join you and become a new member. You can have them contact David Lee Schneider at davidleeschneider@yahoo.com or at (920)321-6701 to sign up. Or go to our new website and become a new member by downloading a membership form at <http://www.wisconsincattlemen.com/membership>.

Now, is a **GREAT** time to be a member of the Wisconsin Cattlemen's Association.





Meet Cattleman Wayne Staid

I live near Peshtigo, WI which is in Marinette County. I attended Peshtigo Schools. I attended UW-River Falls and while there I met my wife Mary. Following graduation we moved back to the family farm. We have three children, a daughter and two sons, who in turn blessed us with seven grandchildren. Our family farm originated in 1920 and is currently a fourth generation farm. In 2003 we changed from a dairy operation to a corn, soybean and beef operation. In 2014 my son Ryan and I started a LLC partnership. Currently we are expanding the beef operation. I joined Wisconsin Farm Bureau Federation in 1978 and in 1999 was elected to the state WFBF Board through the present. Through WFBF, I have been on the Wisconsin Cattlemen's Association Board for the past four years. I am also the Town Chairman in the Town of Grover. In my free time I enjoy fishing, carpentry, and spending time with my family.



Steak Trailer

*Dave Koning, Steak Trailer Manager
dkoning@wekz.net*

The state fair was a very exciting time again. Our staff worked together well. Thanks to all who filled in the first week-end when we were short of workers. Financials worked out well for the WCA.

World Beef Expo is here now. Staff and groups are set and ready to work. Exhibitor dinner on Thursday evening is complete as planned. Workers would be appreciated during the set-up and serving.

World Dairy Expo is just around the corner in October. Working on staff and groups. Hope for nice weather!

As some of you know, we announced in June at the board meeting that we will be completely done with man-



aging the steak trailer in 2017. WCA will need to have someone to take our place January 2017, so we can work with them to introduce them to the system of recruit and planning for 2017!!



Cattle Trails is Going Digital!

You now have the option to receive your Wisconsin Cattlemen's Association Cattle Trails quarterly newsletter straight to your email inbox. Please email, call, or mail your preference for receiving your quarterly Cattle Trails to 608-228-1457 or info@wisconsincattlemen.com.

Just Fix It– It’s Time Wisconsin

Like other states, Wisconsin has been grappling for more than a decade with transportation revenue insufficient to meet state and local needs. The issue has been studied. Reports have been issued, and recommendations have been put forth. However, no progress has been made toward a long-term funding solution, while Wisconsin falls further behind.

Some problems are truly perplexing to solve – like eradicating poverty or reining in the cost of health care. Fixing our state and local roads and bus systems is not one of those.

We know what needs to be done. JUST FIX IT.

Visit www.justfixitwi.com to share your story. Share your story about the roads you drive on and what needs TLC. Follow these three steps.

1. Select a location
2. Describe your story and upload a photo or video
3. Share and get votes for your story



WI Cattlemen’s Association Executive Committee

Jena Swanson– President
Eric Johnson– President Elect
Austin Arndt– Past President
JoDee George Nifong– Secretary
David Delong– Treasurer

WI Cattlemen’s Association Upcoming Events

*World Beef Expo
September 23rd-25th*

*World Dairy Expo
October 4th-8th*

Contact Us

Wisconsin Cattlemen’s Association

632 Grand Canyon Dr.
Madison, WI 53719

(608) 228-1457

info@wisconsincattlemen.com

Visit us on the web at
www.wisconsincattlemen.com



Wisconsin Cattlemen’s Association 2016 Sponsors

Silver Level



on the farm – in the market – working together
Equity Cooperative Livestock Sales

Bronze Level

Wisconsin Beef Council
Zoetis
DV Technologies
Merial Ltd.
World Beef Expo
Diamond V
Animart
Southwest Badger RC & D
Elanco Animal Health
Boehringer Ingelheim-
Vetmedica Inc.
Wisconsin Farmers Union
Quality Liquid Feeds
Central Life Sciences

Neptune Enterprises
Big Gain Wisconsin, LLC
Marda Angus Farms, LLC

Friend Level

United Cooperative
Livingston State Bank
Wisconsin Beef Improvement-
Association
Richland County Beef Producers
Nasco
Double M Cattle Company, LLC
Green Stone Farm Credit Services
Point Brewery
Badgerland Financial